

About Us

Founded in **2011**, Capital Group brings over a decade of technical and acquisition experience. Our **government procurement expertise spans \$10M to over \$3B**, and we've driven more than **\$750M in client cost savings** — a track record that translates to value for NASPO ValuePoint.

We pride ourselves on a **97% customer satisfaction** rate and **98% employee retention**, reflecting both client success and sustainable workforce excellence.

- **ISO 9001:2015 certified and CMMI Level I**, ensuring high-quality processes across our services.
- **Mission-Focused Innovation:** We combine pragmatism with ingenuity - tailoring solutions that are technically sound, cost-effective, and aligned with client objectives.
- **Partnership Mindset:** We embed ourselves with your team and operate as an extension of your workforce.
- **Scalable Support:** From small programs to billion-dollar portfolios, we have the capacity and flexibility to support any acquisition.

Capital Group is prepared to support any Participating Entity upon contract award.

Whether you are just starting acquisition planning or need full strategic execution, we're ready to partner.

Contact Us!

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**Procurement Expertise.
Nationwide Reach.
Proven Results.**



A Proven PASS Partner

- ✓ Acquisition professionals nationwide
- ✓ Serving all 50 states, Washington, DC, U.S. territories, and eligible nonprofits
- ✓ Awarded under Category 1: PASS

Service Capabilities



Management Consulting

Acquisition Strategy · Program

Oversight & Control · Source Evaluation · Market Research · Portfolio Management



Systems Engineering

Requirements Development · Cybersecurity

Enterprise Architecture · Technical Assessments · Data Analytics



Network & Telecom Planning

Requirements Analysis · Network Design

Validation · Transition Planning · NIST SP 800-53 Security Architecture · Cloud & Legacy Integration



Business Case & Investment Analysis

Cost/Benefit · Life-Cycle Cost Modeling · Risk Analysis · Alternatives Analysis



Information Technology

IT Project Management · SharePoint

Development · Database Design · Business Intelligence & Data Visualization

PASS Experience

1 Procurement Strategy

Developed acquisition strategies for over 240 gov't procurements, ranging from simple to highly complex

2 Independent Government Cost Estimates

Delivered detailed IGCEs for \$1B+ contracts

3 Specs/Scope of Work Review

Authored over 250 SOWs, PWS' and specifications

4 Market Research

Facilitated over 200 market research engagements

5 Cost & Pricing Analysis

Analyzed pricing data and supported proposal evaluations across multiple federal programs

6 Solicitation Preparation

Drafted over 250 RFP attachments, including Screening Information Requests (SIRs)

Capital Group offers a suite of professional services specifically tailored to support NASPO ValuePoint Participating Entities throughout the full procurement lifecycle!

7 Source Selection

Supported over 200 source selections. Designed tools to streamline evaluations using automation and AI

8 Contract Administration

Leverage our centralized contract database to track state-specific terms

9 Contract Closeout

Supports full lifecycle acquisition, including closeout documentation and compliance

10 Policy & Procedure

Experts in interpreting and applying state-specific procurement regulations

11 Training & Knowledge Transfer

Experts in training, help desk support, and knowledge-sharing across client teams